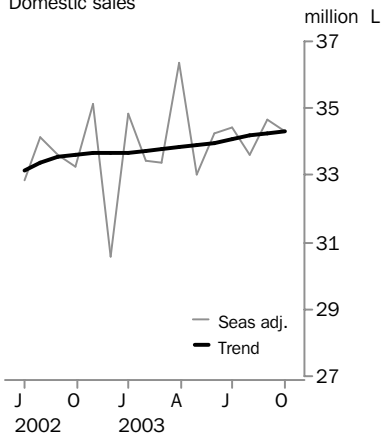


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) THURS 4 DEC 2003

Australian produced wine

Domestic sales



OCTOBER KEY FIGURES

TREND ESTIMATES	Oct 2003 '000 L	% change	
		Sep 2003 to Oct 2003	Oct 2002 to Oct 2003
Australian produced wine			
Domestic wine sales	34 328	0.1	2.1
White table wine sales	16 918	-0.3	0.3
Red and rosé table wine sales	12 215	0.7	2.2

SEASONALLY ADJUSTED	Oct 2003 '000 L	% change	
		Sep 2003 to Oct 2003	Oct 2002 to Oct 2003
Australian produced wine			
Domestic wine sales	34 312	-1.1	3.2
White table wine sales	16 876	-1.7	2.2
Red and rosé table wine sales	12 407	-0.5	4.4

OCTOBER KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 34.3 million litres in October 2003, an increase of 0.1% on September 2003 and 2.1% on October 2002.
- The trend estimate for domestic sales of white table wine decreased 0.3% on September 2003 but increased 0.3% on October 2002.
- The trend estimate for domestic sales of red and rosé table wine increased 0.7% on September 2003 and 2.2% on October 2002.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.3 million litres in October 2003, a decrease of 1.1% on September 2003 but an increase of 3.2% on October 2002.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 1.7% on September 2003 but increased 2.2% on October 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine decreased 0.5% on September 2003 but increased 4.4% on October 2002.

ORIGINAL ESTIMATES

- In original terms, 39.7 million litres of Australian produced wine was sold domestically by winemakers in October 2003, an increase of 10.4% on September 2003 and 7.9% on October 2002.
- Exports of Australian produced wine increased by 1.6% over September 2003 to 48.1 million litres. Australia exported 532.7 million litres with a value of \$2.4 billion in the twelve months ending October 2003, an increase of 19.2% in volume and 7.8% in value over the corresponding period to October 2002.

INQUIRIES

- For further information about these and related statistics, contact Graeme Thomas on Adelaide (08) 8237 7536 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
November 2003	9 January 2004
December 2003	5 February 2004
January 2004	4 March 2004
February 2004	5 April 2004
March 2004	6 May 2004
April 2004	3 June 2004



CHANGES IN THIS ISSUE

There are no changes in this issue.



CHANGES IN NEXT ISSUE

The previously published release date for the November issue has been changed. The November publication will now be released on 9 January as indicated above in the release advice for forthcoming issues.



Dennis Trewin
Australian Statistician



DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres decreased by 0.3% on September 2003 and 2.2% on October 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres increased 0.9% on September 2003 and 2.2% on October 2002.

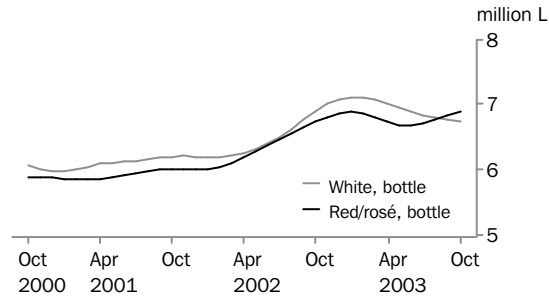
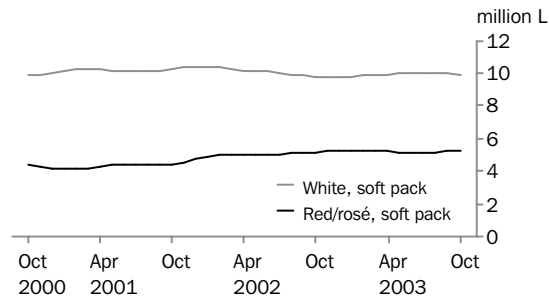


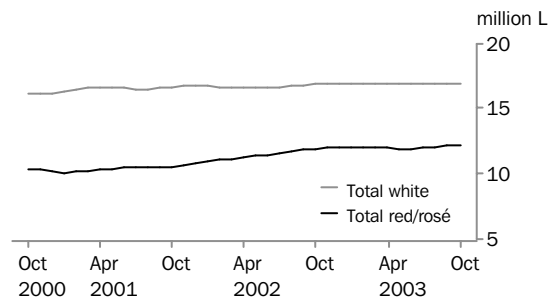
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs decreased by 0.3% on September 2003 but increased 1.5% on October 2002. The trend series for red and rosé wine in soft packs increased 0.5% on September 2003 and 1.1% on October 2002.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

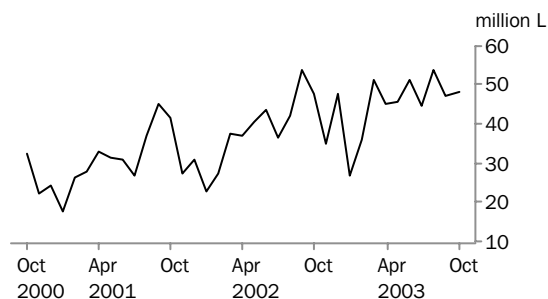
The trend series for total sales of white table wine decreased by 0.3% on September 2003 but increased 0.3% on October 2002. The trend series for total red and rosé wine increased 0.7% on September 2003 and 2.2% on October 2002.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

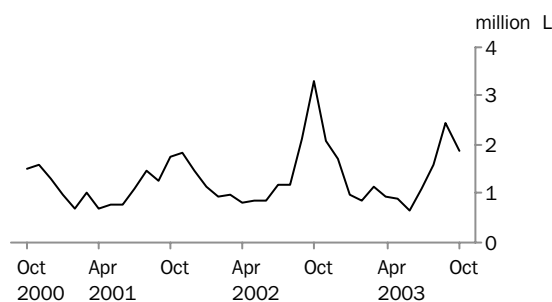
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 48.1 million litres of Australian produced wine valued at \$212.9 million were exported in October 2003, an increase of 1.6% in quantity and a decrease of 0.3% in value on September 2003. The average value of Australian wine exported in October 2003 was \$4.43 per litre, down from \$4.80 per litre in October 2002.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.9 million litres of wine were imported, down 22.9% in quantity and 4.9% in value on September 2003. The average value of wine cleared for home consumption in October 2003 was \$10.02 per litre, up from \$7.06 per litre in October 2002.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2003 shows that wine available for consumption in Australia increased 3.9% on the same quarter in 2002. Domestic sales of Australian wine increased 3.4% and wine imports 14.3%. Total disposals of Australian produced wine increased by 7.3% on the same quarter in 2002 with exports increasing by 10.3%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	386 232	14 479	400 711	418 390	804 622
2002-2003	402 479	r17 112	r419 591	r518 595	r921 074
Sept Qtr 2002	103 487	4 494	107 981	132 189	235 676
Sept Qtr 2003	107 038	r5 138	r112 176	r145 799	r252 837

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine '000 L	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total '000 L	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total '000 L
		'000 L	'000 L	'000 L		'000 L	'000 L	'000 L	
ORIGINAL									
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2002-03	402 479	81 678	118 893	1 059	201 631	79 752	62 788	295	142 835
2002-2003									
October	36 792	7 512	10 296	108	17 916	7 349	5 367	21	12 737
November	45 495	9 984	12 110	132	22 225	8 741	6 680	11	15 432
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
May	33 367	6 108	9 931	142	16 182	7 096	5 642	13	12 751
June	31 417	5 785	9 051	73	14 909	6 925	5 501	101	12 527
2003-2004									
July	37 649	7 203	10 692	60	17 954	7 927	6 485	43	14 456
August	33 434	6 131	9 249	69	15 449	7 234	5 539	161	12 934
September	35 955	7 091	10 072	156	17 319	7 480	5 869	95	13 444
October	39 712	7 801	11 070	348	19 219	7 714	5 904	136	13 754
SEASONALLY ADJUSTED									
2002-2003									
October	33 258	6 820	9 623	n.a.	16 511	6 755	5 110	n.a.	11 882
November	35 119	7 261	10 109	n.a.	17 537	6 905	5 910	n.a.	12 715
December	30 588	6 252	8 627	n.a.	15 308	6 422	4 986	n.a.	11 339
January	34 811	7 065	11 359	n.a.	18 095	6 923	5 733	n.a.	12 672
February	33 428	7 257	9 513	n.a.	16 598	7 006	4 908	n.a.	11 886
March	33 391	6 917	9 631	n.a.	16 564	6 740	4 936	n.a.	11 834
April	36 360	7 150	10 782	n.a.	18 164	6 889	5 656	n.a.	12 561
May	33 007	6 796	9 968	n.a.	16 644	6 426	5 300	n.a.	11 724
June	34 264	7 022	10 240	n.a.	17 150	6 740	5 261	n.a.	12 159
2003-2004									
July	34 451	7 071	10 154	n.a.	17 373	6 729	5 083	n.a.	11 859
August	33 581	6 346	9 553	n.a.	16 463	6 645	4 751	n.a.	11 610
September	34 684	6 801	10 286	n.a.	17 174	6 898	5 559	n.a.	12 470
October	34 312	6 924	9 869	n.a.	16 876	6 995	5 403	n.a.	12 407
TREND ESTIMATES									
2002-2003									
October	33 620	6 894	9 817	n.a.	16 863	6 737	5 199	n.a.	11 957
November	33 657	7 010	9 806	n.a.	16 918	6 821	5 214	n.a.	12 042
December	33 662	7 085	9 820	n.a.	16 951	6 882	5 211	n.a.	12 089
January	33 655	7 109	9 847	n.a.	16 949	6 894	5 206	n.a.	12 096
February	33 700	7 100	9 901	n.a.	16 952	6 866	5 221	n.a.	12 086
March	33 765	7 074	9 945	n.a.	16 952	6 812	5 229	n.a.	12 054
April	33 822	7 028	9 972	n.a.	16 953	6 745	5 214	n.a.	11 994
May	33 892	6 964	9 987	n.a.	16 964	6 695	5 193	n.a.	11 949
June	33 970	6 896	9 994	n.a.	16 975	6 681	5 180	n.a.	11 939
2003-2004									
July	34 078	6 835	10 019	n.a.	16 992	6 708	5 186	n.a.	11 979
August	34 188	6 791	10 018	n.a.	16 986	6 762	5 202	n.a.	12 049
September	34 280	6 766	9 996	n.a.	16 963	6 825	5 232	n.a.	12 135
October	34 328	6 745	9 961	n.a.	16 918	6 884	5 257	n.a.	12 215

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

2

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2002-2003								
October	30 652	1 734	2 932	980	278	192	23	56
November	37 658	2 062	3 744	1 404	303	298	27	64
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
2003-2004								
July	32 410	2 272	1 378	982	246	339	21	60
August	28 383	1 945	1 478	1 165	223	199	41	62
September	30 763	2 008	1 727	967	266	206	18	48
October	32 974	1 666	2 979	1 494	326	253	20	59

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

3

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353.0	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2002-2003						
October	183	343	25	709	475	1 734
November	219	515	29	833	468	2 062
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
2003-2004						
July	223	440	36	974	599	2 272
August	212	393	34	791	514	1 945
September	252	403	34	790	530	2 008
October	167	327	37	727	408	1 666

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	'000
IMPORTS(d)										
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2002-03	6 446	5 135	11 581	190	3 851	1 491	r17 112	139 207	557	9 570
2002-2003										
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 198	61	1 200
December	477	423	900	34	510	284	1 728	16 490	69	1 357
January	358	192	550	33	272	135	991	8 550	26	642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
April	326	368	695	4	186	71	956	7 479	42	592
May	297	346	643	22	182	67	914	r8 231	51	695
June	183	271	454	14	128	49	646	6 455	39	682
2003-2004										
July	336	357	694	27	309	59	1 089	12 562	59	1 294
August	423	369	791	453	304	63	1 611	12 339	46	660
September	r1 230	r427	r1 658	28	718	35	r2 438	r19 809	40	642
October	538	399	937	30	772	140	1 879	18 833	56	1 381
EXPORTS(e)										
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
2002-03	193 736	r312 881	r506 617	3 034	7 933	1 010	r518 595	r2 423 145	21	172
2002-2003										
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	21 281	30 966	52 247	399	971	70	53 687	267 817	6	18
October	18 685	27 241	45 926	432	1 143	94	47 595	228 338	2	26
November	13 166	20 674	33 840	214	878	81	35 013	174 612	1	16
December	18 326	28 370	46 696	479	423	41	47 639	232 602	—	14
January	9 576	16 662	26 238	158	442	29	26 867	132 680	—	15
February	13 637	21 435	35 071	144	668	49	35 933	169 817	2	11
March	14 708	35 548	50 256	246	360	304	51 165	216 549	5	29
April	16 447	27 645	44 092	155	720	55	45 021	203 343	—	1
May	15 874	29 186	45 061	208	534	54	45 856	198 862	3	36
June	r18 730	31 997	r50 727	117	423	51	r51 318	r224 301	—	6
2003-2004										
July	r17 498	r26 411	r43 909	226	490	111	r44 736	r201 628	1	19
August	r22 813	r29 439	r52 252	258	r1 142	96	r53 747	r224 649	2	7
September	r18 909	r26 730	r45 639	r385	r1 200	r92	r47 316	r213 649	—	r2
October	18 173	28 186	46 359	175	1 504	57	48 096	212 939	1	5

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, October 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	15	23	38	2	12	—	53	351
New Zealand	1 088	2 005	3 093	13	393	23	3 522	12 497
Vanuatu	7	5	12	—	2	—	14	61
Total Oceania and Antarctica(c)	1 122	2 048	3 170	16	410	23	3 619	13 078
Denmark	214	1 220	1 434	2	9	—	1 446	4 719
Germany, Federal Republic of	469	1 441	1 910	—	4	—	1 914	5 560
Ireland	345	366	711	—	23	—	734	3 743
Netherlands	440	617	1 057	1	1	—	1 059	3 137
Sweden	151	547	698	—	40	—	738	2 915
United Kingdom	8 988	8 576	17 564	22	724	—	18 309	70 926
Total European Union(c)	11 048	13 163	24 210	26	817	—	25 053	93 500
Norway	26	102	128	—	12	—	140	669
Switzerland	20	179	199	—	1	—	200	1 274
Total Europe and the Former USSR(c)	11 112	13 525	24 637	26	829	—	25 493	95 941
Bahrain	6	5	10	—	3	—	13	30
United Arab Emirates	45	38	83	—	6	—	89	303
Total Middle East and North Africa(c)	52	44	96	—	9	—	105	367
Singapore	82	259	340	2	9	—	352	2 918
Thailand	49	114	163	—	5	—	168	893
Total Southeast Asia(c)	214	612	825	6	15	7	853	5 926
Japan	145	277	422	—	82	20	525	3 068
Korea, Republic of	44	173	217	—	6	—	223	1 140
Total Northeast Asia(c)	266	659	925	1	112	21	1 058	6 372
Canada	914	2 136	3 050	84	58	—	3 192	20 404
United States of America	4 429	9 068	13 497	42	62	2	13 604	69 999
Total Northern America(c)	5 349	11 212	16 561	126	120	2	16 810	90 497
Total Other Regions(d)	58	86	144	—	9	5	158	759
Total All Countries	18 173	28 186	46 359	175	1 504	57	48 096	212 939

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 436	1 492	6 685	9 851	111 735	917	418 390
2002-03	33 499	290 011	1 589	7 249	9 152	175 321	1 775	r518 595
2002-2003								
August	3 406	27 253	111	411	633	10 049	93	41 957
September	2 813	35 315	86	775	563	14 060	76	53 687
October	3 481	29 651	116	763	843	12 655	85	47 595
November	4 137	15 622	134	669	947	13 372	131	35 013
December	985	26 161	172	708	858	18 618	137	47 639
January	2 234	14 435	113	485	656	8 873	70	26 867
February	1 579	19 500	173	627	794	13 182	78	35 933
March	2 817	24 193	106	693	805	22 158	394	51 165
April	3 600	23 704	183	498	929	15 991	117	45 021
May	3 056	26 173	140	405	723	14 956	403	45 856
June	r3 412	25 104	146	474	719	21 337	126	r51 318
2003-2004								
July	2 969	24 036	102	r550	770	16 205	104	r44 736
August	r3 328	r33 106	150	579	r649	15 837	98	r53 747
September	r4 078	r27 761	56	r471	r1 006	r13 791	r153	r47 316
October	3 619	25 493	105	853	1 058	16 810	158	48 096

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L.al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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